



European Technology Summit



Simon Ford

Area Vice President, Europe

CyrusOne

Simon is European Area Vice President, Sales at CyrusOne, responsible for client engagement across the region and delivering the very best in data center excellence to customers.

With over 25 years' experience in commercial real estate, Simon has lead teams in both the corporate and service provider environments and brings a unique perspective to his role supporting clients on their data center requirements.

Prior to joining CyrusOne Simon lead the EMEA Corporate Solutions division at Colliers International. During his time there Simon was instrumental in building up the profile and service capability of the team and growing the business by over 100% within 2 years. He advised clients on a range of projects, from leased acquisition of technical and traditional space, to M&A Consulting, and sale and leaseback of owned technical facilities to specialist Data Centre Funds.

Simon has worked within Global organisations for most of his career, holding senior client side roles at corporations including MFS, Worldcom, Level(3), and Avaya. He also has over 12 years of Global Account Executive experience during his time at CBRE advising clients such as Nokia, SAP, BT, and Lexmark. He has been fortunate to live abroad in this time and as a result has strong cultural awareness that enables him to successfully bring complex projects over the line.

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