Tech Summit Asia Pacific

Mark O'Conor

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Mark O'Conor is experienced in all aspects of IT law, majoring on cloud and digital transformation, public procurement and outsourcing.

Mark has been ranked as an "expert" since 2002 and recent *Chambers* and *Legal 500* entries include "maintains excellent client relationships", "first class legal acumen", "excellent IT knowledge" and the Who's Who of international IT lawyers describes Mark as "outstanding".

Mark has previously been the UK Managing Partner of DLA Piper and is currently the Chair of the Society for Computers and Law and of DLA Piper's London Client Group.

Mark advises companies and governments on digital transformation, agile development, open source, AI and cloud computing legal challenges and has been involved in drafting and negotiating cloud computing contracts both on the provider and the customer side.

Mark provided legal and procurement advice to the Cabinet Office and OGC in its work to establish the "G-Cloud" as part of the public sector ICT strategy to meet the objectives of the Digital Britain report.

Specifically, Mark has sought to aid the UK public sector, and subsequently cloud vendors and large corporate customers find consensus and complete larger deals. He established an independent cloud forum, bringing together like minded experts from vendor organisations such as Colt, Dell, Salesforce, Agilisys, Skyscape Cloud, Memset and Microsoft. Customers involved have included the Cabinet Office and various regulators.

Mark is DLA Piper's client partner for its relationships with British Airways, Vodafone, LEGO and KPMG. Mark is also legal advisor to clients including National Grid, Close Brothers and the MOD.

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