



GLOBAL TECHNOLOGY SUMMIT



Jacqueline LeSage Krause
Managing Director
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Jacqueline LeSage Krause is the Managing Director of Munich Re / HSB Ventures which invests and partners with innovative companies to develop growth opportunities for both HSB and Munich RE, including bringing new risk-mitigating data and technologies to insurance customers and identifying emergent insurance gaps in the startup ecosystem. Munich RE is the world's largest reinsurance company, with a global platform that spans the insurance value chain. Hartford Steam Boiler is a leader in equipment breakdown insurance and coverage for renewable energy and cybersecurity, as well as engineering-based risk management for businesses, homes and farms.

Jacqueline has 15+ years of experience creating the future in companies large and small. Most recently, she led the Innovation Management practice at Jump Associates, a 15-year-old boutique growth strategy and innovation consulting firm. Prior to that, as VP of Innovation & Corporate Venture Capital at The Hartford, she founded the team that invested in startups and incubated new businesses across the Commercial Property & Casualty, Consumer Property & Casualty, Wealth Management, and Group Benefits divisions. This included launching The Hartford's first vehicle telematics offerings for consumers and commercial fleets. In 2011 in London, her team received *Global Corporate Venturing's* award for Best Practices in Financial Services for its unique approach to combining investing and incubation, which was also recognized in two recent books on corporate innovation. Jacqueline is a frequent speaker at conferences including Corporate Venturing & Innovation Partnering and Front End of Innovation in the US, Global Corporate Venturing Symposium in the UK, and Amplify Festival in Australia, and is an inventor on a number of patents related to new technologies and business models in insurance. She previously served on the advisory board for the National Venture Capital Association's Corporate Venture Group.

Jacqueline is passionate about the intersection of technology, finance and infrastructure, resulting from her years as a consultant with A.T. Kearney in the US and Hong Kong for transportation and telecommunications clients. Earlier in her career, she also founded Identive, a startup monetizing digital video. She is an on-again / off-again aspiring filmmaker, with credits for *National Geographic* and *Dwell* magazine.

Jacqueline holds a BS in Economics from The Wharton School of the University of Pennsylvania and an MBA in Finance from the University of Chicago Booth School of Business. She currently lives in the San Francisco Bay Area.

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