



GLOBAL TECHNOLOGY SUMMIT



Monica Phillips

Client Development Executive
DLA Piper

Monica Phillips is an experienced strategic marketing and business development professional with a passion for technology and women's leadership and 18 years of experience developing and executing strategic initiatives to help organizations identify and expand successful lines of business and strengthen client relationships.

As a certified professional co-active coach, she has proven success working with corporate executives and entrepreneurs on team culture, business growth, and strategy.

She mentors entrepreneurs and the startup community through Draper University, Founder Institute, Cal Poly's Center for Innovation and Entrepreneurship, RocketSpace, and as a founding coach of The Coaching Fellowship.

Monica is the host of a weekly radio show/podcast, *Powerful Conversations*, featuring interviews with thought leaders from across industries.

She holds a bachelor's degree from Cal Poly, San Luis Obispo and a master's degree from the University of Minnesota.

A Bay Area native, Monica has also lived in France, Minnesota, New York, and Washington, DC. Follow her @bodegabayl or connect on LinkedIn.

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